

DOING IT RIGHT WHEN NO ONE IS LOOKING

Hello everyone,

Welcome to the launch of the new Company Magazine and I hope you will all find it informative and interesting. I am keen for this Magazine to present company/product information and company human interest stories to you in an interesting and fun manner.

Well what a financial year we have just had! So many changes and innovations, it has been hard to keep up with all the new issues in our work lives. As usual, we overcome all the challenges posed to us and emerged stronger and more focused.

As of January 2010, we entered a new and exciting relationship with Coates West based in Western Australia. Western Australia is the hub of mining in Australia and the Coates West Team is like us very focused on the resource industry. Our partnering with them allows many synergies between our organizations and significantly enhances our ability to provide the very best services to our clients. Combined with the strength that Coates West brings to us, there is no doubt that PT Coates Hire Indonesia and PT Allight Indonesia are now the premier quality companies in Indonesia in terms of service delivery and quality.

You will be pleased to hear that approval has already been granted to purchase several million dollars of new equipment. In fact, new equipment purchased in 2010/11 will exceed over 40% of current Indonesia fleet value. This new fleet is combination of equipment to meet expanding / new projects and as replacements for older fleet that no longer meets our demanding levels of quality and reliability.



As part of our growth plan, Human Resources, Equipment, Infrastructure and the Company Business model are in the process of being upgraded and expanded. You will have seen evidence of this with the recently completed upgrades to the PT Allight Workshop.

Currently senior management is in final negotiations for a new state of the art Administration Center and Coates workshop in Balikpapan. It planned these new facilities be completed by Jan 2011.

We can all look forward to a very busy and interesting year ahead. It is my intention to challenge all of us to achieve new heights of professionalism and safety as we move forward. Management will provide the skill sets required to ensure that when we put on our uniform, we are proud of being the people that consistently and safely ensure our clients always have **'THE RIGHT EQUIPMENT, IN THE RIGHT PLACE, AT THE RIGHT TIME'**.

Thank you and I look forward to your input in the new magazines and always remember:

QUALITY MEANS DOING IT RIGHT WHEN NO ONE IS LOOKING -
Henry Ford

Russell Wood—Pres.Direc

PUMPING TO NEW HEIGHTS

MD Century approached CHI to support their project in Bojonegoro, Java. The initial request was for 2 pumps to deliver water for their drilling operations 6km away. Upon investigation by CHI, the solution was to propose one pump only with an 185m head capacity. The HL130 was considered a cost effective solution for Century.

CHI was also asked to supply personnel for security and operators, CHI chose to employ people from the local community. Management was fully supportive of the initiative, as it was aligned with our CSR policy and helped the local community with employment and training opportunities.



**THE RIGHT
EQUIPMENT,
IN THE
RIGHT
PLACE,
AT THE
RIGHT TIME**

INSIDE ISSUE:

Highlight from Mr.	1
Pumping To New	1
New Product from PT	2
Coates Indonesia Serving The Oil & Gas In South East Asia	2
Higher Award	3
Close—Up Branch	3
Australian Pipe Friction	3
Training News	3
HR Column	4

NEW PRODUCT!

ALLIGHT PUMP HL 260



The HL260 is coming!

The new pump on the market for Allight Indonesia is the HL 260 and is scheduled to arrive Sept 2010. This pump is designed specifically for high head and high flow applications. Although this pump is new to the local market, it has come about after extensive research and field testing in the demanding American and European market.

Powered by a CAT C18 Engine, and with a maximum head of 150m and flows up to 375L/sec, the HL260 offers unsurpassed reliability, performance and value for money.

FACTS AT A GLANCE:

Engine - CAT C18

Max Head - 150m

Max Flow - 375Litre/sec

BEP-245L/Sec@ 1700RPM

Please contact your nearest Allight specialist to get details information or click to our web at www.ptallight.com

COATES INDONESIA SERVING THE OIL & GAS INDUSTRY IN SOUTH EAST ASIA

“With our technicians fully trained and qualified, CHI has been able to send their personnel to Vietnam, Malaysia and Singapore to support offshore equipment.”

Over the last six months, Coates Hire Indonesia (CHI) has been supporting Coates Offshore in the ASEAN region with technician and product support for the Oil and Gas Industry. With several technicians fully trained and qualified in Steam Generators, CHI has been able to send personnel to Vietnam, Malaysia and Singapore to support offshore projects for a variety of clients.

The overseas assignments have come about after extensive product training, which included the theoretical and practical training on equipment in Singapore and Malaysia. With the continual high demands for equipment in the region and specialized skills, CHI is seeing continual requests for support in the region, including UK, Australia, and Africa.

As the CHI President Director Russell Wood indicated “....as employers we have duty to ensure all of our personnel receive every opportunity for career development. Their achievements and efforts, and positive feedback from customers is a resounding endorsement on all of us in the company.”



PUMP TRAINING BY PT - ALLIGHT / GODWIN



Over the 26–30 July 2010, PT Allight again conducted the highly regarded Allight/Godwin pump training and maintenance course in Balikpapan for company employees and clients. The courses were conducted by OEM trainers from Godwin UK and Allight Australia. The Pump Theory 101 Course is designed to demonstrate the theory and practical application calculations involved in siting and operating centrifugal pumps. A pump maintenance course was also conducted for service engineers on the latest repair and maintenance techniques for Godwin wetends.

This year was a first with the trainers sent “onsite” to conduct training at Thiess Sangatta. Not only did this assist the Thiess schedule with manning requirements, but the location provided the trainers with first hand understanding of remote locations and extreme pumping conditions within Indonesia.

In total there were 36 participants from Madhani, Thiess, Leighton, and Petrosea.

GO HIGHER!
LIVE THE VALUES - EXPERIENCE THE IMPACT

GO HIGHER AWARD

The Coates Group has an annual award for those people who have shown outstanding contribution to the company. This year Indonesia was represented by PT Allight Finance Manager Mrs. Nining Rumingtias. She was nominated for her excellence in balancing complex priorities and being the a key factor in PT Allight Indonesia's success and growth. Her subtle guidance has ensured she is considered a valued part both the company and the local community .

All nominees travelled to Sydney, Australia for the week of the awards. All of the nominees spent the time together inspecting the Coates Australia Head Office in Sydney and some lucky people were able to climb the Sydney Harbour Bridge for some stunning views of the city.

The other nominees were Rod Beveridge from Coates South, Craig Browman from Coates West, David Graham from Coates East, Sharon Hood from Coates North, Rod Gradner IT project Manager Corporate, Graham Brown Workshop Foreman from Coated Offshore. Rod Beveridge was the winner on the night. Well done Nining, you did us proud.



CLOSE UP BRANCH PROFILE – PEKANBARU

Pekanbaru Office is a 3 in 1 concept building, which consists of Office, House, and Workshop.

Since Opening on 2005, they have are grown rapidly with some real strides being made over the past few months. Primarily supporting Chevron, the branch has been concentrating on diversifying its client base with considerable success. Currently, the Pekan Baru branch is actively supporting mining projects in Sumatera Area with such clients as PT Hareda–Belilas–Pekanbaru at Muara Bungac – Jambi and Belilas–Pekanbaru.

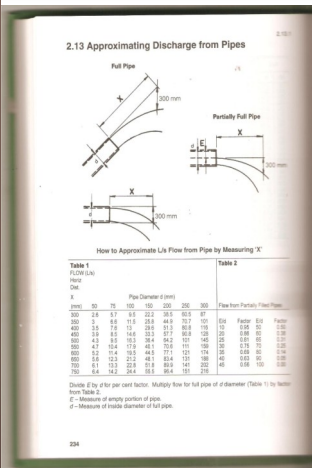
Pekanbaru Team are:

- Burhan—Branch Manager
- Samian —Mechanic
- Afriyanto —Helper
- Sri Endah Paluvi—Admin
- Suriyo—Mechanic

Visit us at :

Jln Arengka III, Komp Pergudangan Avian Block D7
Pekanbaru, Riau 28155
Phone : +62 761 863 837
Fax : +62 761 863 717

AUSTRALIAN PIPE FRICTION BOOK IS AVAILABLE NOW



Finding difficulties in estimating the discharge from pipe?

Well no need to worry now, after the basic pump theory was held last month, PT Allight has been lucky enough to secure a number of copies of the Australian Pipe Friction Handbook. This book is the perfect companion for all project managers and site engineers who deal with dewatering applications.

This book contains all the information you need to calculate friction loss through a variety of materials, approximating discharge from pipes, friction loss through connections and fitting. Plus a whole lot more.

For details information, please contact

PT Allight Indonesia at 0542– 765584 / 747633 or

Email at sales@ptallight.com

TRAINING PROGRAM

“Basic Supervisory Training”

Will be held in Oct 2010 at the Balikpapan Meeting Room at Stall Kuda. The training will include leadership, coaching and personnel development. Recommended for supervisor level. Dates will be advised by HR.

“Maintenance Training”

Maintenance will be conducted at the Trakindo Office on Oct/Nov 2010. Suitable for operations mechanics and electricians as an introduction to the CAT engine. Date will be advised by HR.

“Personal Development Training”

This is for all staff who wants to develop their skill, knowledge, related to the job desk she/he had now.

Please contact HRD for join the above training

HRD COLUMN



NEW COMPANY REGULATION FOR CHI AND AI

Effective May 2010—April 2012, the new company regulations have been launched for CHI and PTAI. The aim of these regulations is to ensure the rule of law for employee and management in employment or work situations. All the obligations and the rights of

employee and employer are clearly stated in the book. The handbook of the new company regulations has been distributed to all Branches. If you have not received the book yet, please contact your Admin/Branch Manager. For Balikpapan area, please contact Fevi / Ade from Allight.

NEW HSE MANUAL BOOK

As an international company focused on Safety, The company is preparing to launch the new HSE Manual handbook for all employee and this will be distributed to all Branches by early Oct 2010.

NEW UNIFORM

Starting on July 2010, CHI has launched the new uniform for all employee. The new uniform in Batik Friday Uniform should be ready by the time this news letter goes to print. All employees not yet fitted for the new uniform, you may contact to Procurement/Purchasing/Logistics Department..

MEDICAL CHECK—UP FOR ALL EMPLOYEE

Starting April 2010, The Annual Medical Check up for all employee has commenced. Please contact HR for further information.

NEW MEDICAL & HEALTH INSURANCE

Over 1 year we have been cooperating medical insurance with EQUITY and the contract has been completed on June 2010. Starting July 2010, we have changed to a new medical & health insurance provider, JASINDO. Your feedback to on the new arrangements would be most appreciated

EMPLOYEE NEWS

PT COATES HIRE INDONESIA

New Employee

- Tantrisa Pratiwi as Senior Sales Administration
- Lilis Suryani as Account Receivable
- Nuzuluddin as Junior Storeman

New Family Member

- Rachmad Muda Lubis, second baby born
- Handoko (Security), new baby born

Employee Weddings

- Budi Wikanto (Mechanic Surabaya)

EVENT

‘Halal Bi Halal for PT Coates Hire Indonesia Group would be held on 19 September 2010’

Date and Time are to be advised

PT ALLIGHT INDONESIA:

New Employee

- Albert Lawangan Main as a Mechanic
- Sugianto as a Electrician
- Nur Shadiq as a Mechanic

New Family Member

- Isharyanto (Security), new baby born

Nomination Employee the Month (July) :

Icha Rachmawati - AI
Ardani - CHI
Rahmat - AI
Mery - AI
Ryan - CHI

We wish to congratulate the nominees for employee of the month. Well done!

COATES HIRE INDONESIA

HEAD OFFICE BALIKPAPAN:

Wahana Complex Office No Y-201
Jln. Jend Sudirman No 561, Stalkuda
Balikpapan, East Kalimantan—76115
Phone : 0542 - 761611 , 765584
Fax : 0542 - 765501
Email : inquiry@coateshire.com
website : www.ptcoates.com

SALES OFFICE BALIKPAPAN:

Jln Mulawarman No 148, Batakan
Balikpapan, East Kalimantan
Phone : 0542 - 760174 , 770209
Fax : 0542 - 765504
Email : inquiry@coateshire.com
website : www.ptcoates.com

JAKARTA 021—7800538

SURABAYA 031 - 7480380 / 70902320

SANGATTA 0549 - 21955

PEKANBARU 0761 - 863837

SOROWAKO 021—5249162

ALLIGHT INDONESIA

HEAD OFFICE BALIKPAPAN:

Wahana Complex Office
No Y-201
Jln. Jend Sudirman No 561,
Stalkuda Balikpapan
East Kalimantan—76115
Phone : 0542 - 765584
Fax : 0542 - 765501
Email : sales@ptallight.com
website : www.ptallight.com

SALES OFFICE BALIKPAPAN:

Jln. Mulawarman no 6 Batakan,
Balikpapan, East Kalimantan
Phone : 0542 - 747633 /
0542—747632
Fax : 0542 - 765602
Email : sales@ptallight.com
Website : www.ptallight.com